

# Bartmes Garnet

## Telemarketing Systems Coordinator

### Summary

My name is Garnet Bartmes. I'm 36 years old and looking forward to take a position of Telemarketing Systems Coordinator in your company. I'm certified in CompTIA A+ and Microsoft certification . With over 11 years of experience in Basic knowledge of network architecture and topology and Excellent customer service attitude/interpersonal skills. Strong team player skills and orientation.

### Experience

#### Telemarketing Systems Coordinator Nobleboro Exports , Whitney, GA

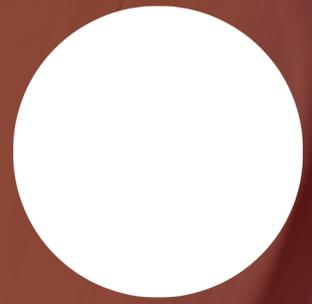
2017 to Present

- + Demonstrate a hunger to reach and exceed targets, the need to be enthusiastic, driven, tenacious, determined and motivated
- + Participate in on-the-job training and the support of other staff members as directed
- + Organized, persuasive, be able to prioritize, handle rejection, and keep a positive attitude
- + Develop and monitor the sale activities to ensure that qualities of sale always in line with the OIC's regulations
- + Meets with vendors in order to resolve system problems and recommend improvements to the current system
- + Implements and evaluates tracking programs in order to maintain quality call control

#### Telemarketing Fundraising Consultant Baptistown Sales , Robinson, IL

2015 – 2017

- + Lead, manage and motivate the sale team in order to generate TM sale volume regarding the company target
- + Attend and participate in meetings, training, and other departmental initiatives as directed
- + Develops and monitors adherence to productivity standards and quotas for telemarketers
- + Organized, persuasive, be able to prioritize, handle rejection, and keep a positive attitude
- + Work closely with campaign manager and sale support team in order to bridge or minimize risk of TM channel



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### Skills

- + Basic knowledge of network architecture and topology
- + Excellent customer service attitude/interpersonal skills
- + Strong Analytical skills
- + Able to communicate verbally and written in English -
- + 4 Knowledge of relevant call tracking applications
- + Strong team player skills and orientation

### Reference

#### Brugger Leeanne

Head of Sales  
Nobleboro Exports

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#### Gardinier Wei

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Baptistown Sales

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## **Manager, Business Development & Telemarketing** **Weigert Goods , Five Points, AL**

2012 – 2015

- + Meets with vendors in order to resolve system problems and recommend improvements to the current system
- + Develop and monitor the sale activities to ensure that qualities of sale always in line with the OIC's regulations
- + Plan and manage the recruitment team as well as ensure that the team acquires no. of qualified TSRs regarding the plan
- + Implements and evaluates tracking programs in order to maintain quality call control
- + Participate in on-the-job training and the support of other staff members as directed

## **Telemarketing Manager** **Rodibaugh Wholesale , Zionville, NC**

2011 – 2012

- + Implements and evaluates tracking programs in order to maintain quality call control
- + Organized, persuasive, be able to prioritize, handle rejection, and keep a positive attitude
- + Develop and monitor the sale activities to ensure that qualities of sale always in line with the OIC's regulations
- + Meets with vendors in order to resolve system problems and recommend improvements to the current system

## **Summer Student, Telemarketing Associate** **Brabant Trading , Mathews, LA**

2008 – 2011

- + Lead, manage and motivate the sale team in order to generate TM sale volume regarding the company target
- + Lead IBTM/CCT Scripting and Training material Compliance & TCF consistency efforts
- + Coach and develop sale supervisors and ensure that they handle the team efficiently
- + Implements and evaluates tracking programs in order to maintain quality call control

## **Education**

### **Degree in Sales specialisation** **University of New Glarus, WI**

2004 – 2008

