



Summary

I'm 32-old Internal Sales Consultant, Life Insurance with over 9 years of experience in Ability to absorb and maintain extensive product knowledge, Exceptional organisational and time management skills and Additional EMEA language (German, French, Arabic, Russian, Spanish). Certified in and . A team player, who can work in a very busy team!

Cadavid Earleen

Internal Sales Consultant, Life Insurance

Expirience

Internal Sales Consultant, Life Insurance Lucedale Enterprise , Warminster, WY

2016 to Present

- Collaborate with Product Management in targeting & partnering with OEM vendors for IOT
- Establish and actively develop customer relationships in support of account development and sales opportunity closure
- Supporting the sales team on how to offer and present the Oracle CX solutions to their customers
- Present ADT as a credible and professional supplier of fire and security products
- A track record of achievement as evidenced by sales awards, beating quota, building a new book of business, growing a market, etc
- Work as part of sales team to formulate account strategies and help identify opportunities

Presales Consultant API Stickle Trading , Denton, NC

2015 – 2016

- Model and promote the mission, values and guiding principles of TSI through appropriate appearance, words and actions
- Proven ability to manage complexity & thrives in uncertain/ambiguous circumstances
- Quickly learn the value and benefits of digital and social media platform ad solutions
- Liaise with internal Educational Consultants and school partners to understand challenges and present solutions
- Facilitate training on the HEC Programs/processes to ensure effective Program participation

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Skills

- Exceptional organisational and time management skills
- Additional EMEA language (German, French, Arabic, Russian, Spanish)
- Ability to absorb and maintain extensive product knowledge
- Understanding the psychology of internet customers
- Native language skills
- A team player, who can work in a very busy team!

Reference

Palos Leif


Head of Sales
Lucedale Enterprise

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Sabbagh Tarah

Head of Sales
Stickle Trading

 477-368-6020

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International Sales Consultant
Lakeside Sales , Palo Alto, CA

2014 – 2015

- Quickly learn the value and benefits of digital and social media platform ad solutions
- Identify and qualify new opportunities and develop plans for introducing product solutions to enhance revenue and growth
- Maintain professional, advisory and supportive relationship with all RBCI partners in local market and back office support groups
- Exposure to Mobile App development or management including Android and iOS SDKs would be a plus
- Present ADT as a credible and professional supplier of fire and security products

Junior Sales Consultant
Toussand Goods Bureau , Newark, AR

2012 – 2014

- 20% - Administrative activities related to travel expenses, performance evaluation, store reports, sales reports
- Provide assigned accounts with operational and tactical support to achieve sales goals
- Collaborate with Product Management in targeting & partnering with OEM vendors for IOT
- Develop a category recruitment strategy by analyzing the competitive landscape and defining new products' value proposition

Internet Sales Consultant
McIntosh Trading , Brook Park, MN

2010 – 2012

- Demonstrated ability to use independent judgment to make decisions and solve problems
- Currently holds Series 7 and 63 licenses, or has the ability to obtain them within 90 days
- Budget Responsibility – Responsible for meeting sales and direct margin budget expectations
- Present ADT as a credible and professional supplier of fire and security products

Education

Degree in Sales specialisation
University of Keokuk, IA

2006 – 2010