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in obergfell-sindy-8097548

Skills

- Strong investment and capital markets knowledge
- Demonstrated sales ability, including closing skills
- Excellent negotiation & closing skills
- Competency 1: Customer Knowledge
- Knowledge of internal systems desirable
- Positive attitude with strong work ethic

Reference

Dishner Verda

Head of Sales
Lagreca Sales General

📞 463-491-6123

✉️ v.dishner@salesjobsearches.com

Romness Tereasa

Head of Sales
Nerary Wholesale

📞 973-754-4737

✉️ t.romness@salesjobsearches.com

Obergfell Sindy

Digital Project & Sales Coordinator

Summary

My name is Sindy Obergfell. I'm 35 years old and looking forward to take a position of Digital Project & Sales Coordinator in your company. I'm certified in Project Management Professional (PMP) Certification . With over 11 years of experience in Strong investment and capital markets knowledge and Demonstrated sales ability, including closing skills. Positive attitude with strong work ethic.

Expirience

Digital Project & Sales Coordinator

Lagreca Sales General , Buena Vista, CO

2016 to Present

- Send customers to Welcome Home Centers and assist New Home Consultant in making the sale
- Responsible for payment processing and deposits. As needed, follow-up on and resolve issues
- Provide the necessary information to the regions or external sales representatives
- Provide pro-active regular reports to Sales Manager regarding ways to help increase training and development
- Compiling and providing specific Radio station profile and market information as requested by clients
- Provide detailed advice and information on courses and services offered at those schools

Commercial & Sales Coordinator

Nerary Wholesale , Rice, TX

2013 – 2016

- Documents all pre-sales and lead generation activity using appropriate Milliman salesforce automation tools (e.g. Salesforce.com)
- Demonstrated ability to work confidently and collaboratively with individuals at all levels of the organization
- Collect creative from client, verify specs and follow defined creative/traffic process
- Passion to help sales succeed and the ability to engage lead and hold team accountable
- Must be prompt, professional and willing to work on-site 8:30a-5:30p Monday-Friday

Internet Sales Coordinator
Vaglienty Wholesale LTD , McIntosh, NM

2012 – 2013

- Administer relevant distribution contracts and liase with relevant internal departments (finance, legal)
- Send out invitations to the target corporations determined by our equity research team
- Assists sales staff in entering orders, sending client spot times, air checks and turning in commercial copy
- Understands commercialization process and able to complete key stage gate documents to keep initiatives on track
- Process and track invoices received from vendors to ensure accurate billing and payment

Junior Sales Coordinator
Cooperstown Sales , Bremen, KY

2010 – 2012

- Contact group events, including make reservations for rooms/sites, set and supervise deadline and deposit payment
- Work as part of a team and to promote cooperative approach between departments
- Direct efforts to achieve the targeted group and individual covers for the Hotel's restaurants and bars
- Folloos and enforce the guidelines and rules as defined in the Employee Handbook and Company policies

Inside Sales Operations & Programs Project Coordinator Intern
Olverson Exports LLC , Horatio, AR

2008 – 2010

- Provide pro-active regular reports to Sales Manager regarding ways to help increase training and development
- Proven strength in proactively taking ownership & initiative without being tasked/asked
- Streamline and automate data and reports to enable visibility of information to all specific departments
- Act as an advocate on behalf of the callers to the Live Show, ensuring the calls are taken in a timely manner

Education

Degree in Sales specialisation
University of Mio, MI

2004 – 2008